

CONSULTANCY SOLUTIONS

Privatisation support services

Making aviation pay

Private capital continues to have an on-off love affair with commercial aviation.

The rewards are clearly evident, but so to are the risks. As global investors increasingly face a diminishing pool of assets able to deliver above average growth or to demonstrate staying power, airlines, airports and related aviation services look set to continue to attract private capital. But how do you sort the alpha investments from something of minimal worth?



How Ascend can help your business

Ascend enjoys a worldwide reputation in privatisation services covering business opportunities in airlines, airports and related aviation services. We advise on IPOs, trade sales and management contracts and assist in the structure of transactions, legislation and regulatory considerations. Our international forecasting expertise provides detailed analytical scenarios and modeling outputs to provide clarity in the privatisation bidding process.

Current and potential investors place great value on Ascend's realistic simulations of market changes, which reflect a truly global perspective on the rapidly changing dynamics of aviation marketplaces caused by economics, demographics, airline market structure, privatisation and changing regulation



Ascend: professional advisory services

- Comprehensive industry forecasts of passenger, cargo and aircraft movements
- Airport and market forecast studies
- Negotiation assistance

Recent projects

Projects include Japanese, Eastern-European and Italian airport privatisation, Mumbai and Delhi airport privatisation.