

CASE STUDY

Mumbai and Delhi Airport Development Study

CLIENT:
Macquarie



VALUE:
Confidential

CLIENT NEED:

Macquarie was part of a consortium bidding for the privatisation of Mumbai and Delhi Airport. They needed to develop a business capital and operating plan for a 20 year "Build Operate Transfer" (B.O.T.) contract for the major Indian international gateway airports.

SERVICES:

Ascend delivered a 25 year forecast of passengers, movements and cargo segmented by international and domestic traffic and by region of the world served.

Our team also provided key input to the business plans for the bidding consortium. The project involved working with financial analysts, environmental planners, engineers, commercial and operational specialists and liaising closely with governments and financial institutions.

CLIENT BENEFIT:

Our extensive international experience was made directly available to the client, who received user-friendly outputs and forecasts in multiple situational formats to allow confident and rapid assessment of alternative project scenarios.

